



# **BID PROPOSAL OF REMPEK COFFEE LOMBOK, INDONESIA**

Prepared by

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# BUANA RAGA

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## About Us

**CV Buana Raga** is an export company from Lombok Island (West Nusa Tenggara). We focused on agriculture and farming commodity such as coffee. Lombok is rarely known as coffee production center, while this area has a potential of million tons production of coffee beans. Our farmers' plantation is located at North Lombok Regency, in Rempek Village – a unique area close by the ocean and the third highest mountain in Indonesia (Gunung Rinjani). The coffee bean in this regency has several distinct variants and flavors, but "the hidden gem" is not widely spread yet. Following the market trends, we produce green beans and roasted beans, namely "Rempek Coffee" for Asia, Europe and America markets.

Beyond as an export company, we want to run our business together hand-in-hand with our partnering farmers and then for a larger society. We belief in universalism and welfare of people that we are working with. Our initiative is to collaborate with the local farmers and entrepreneurs to promote the product and maintaining the quality and sustainability of genuine commodity. The farmers need to continuously improve their planting and post-harvesting treatments for sustaining the best quality of their coffee bean. In the future, the farmers will encounter land degradation issue that needs to be mitigated early by implementing regenerative agriculture practices including sustaining of organic fertilizer supply.



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The farmers need to be empowered and supported with capital and expertise. CV Buana Raga is committed to support that by sharing knowledge, invest 5-10% of our profit to support the farmers and increase 0,1% of farmer income every kg of product sold. We also aim to build cooperation ecosystem for the farmer to provide integrated system that provisionally managed. Their problems are our opportunity to grow and give impact to society. It is not just about CV Buana Raga, it is about all of us!



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## Product Detail

**Rempek Coffee** is originated from the bottom of Mount Rinjani, precisely in Rempek Village, North Lombok Regency, West Nusa Tenggara. The coffee grows well on active volcanic soil. It provides ideal growing conditions for coffee plantation on an average elevation about 600 meters above sea level. We are able to produce around 600 tons during the harvest time.

Description:

- Taste and Flavor Variety: Dark Chocolate, Caramel, Sugar cane, Lecy, Corn, and Macadamia nut
- Coffee Variety: Robusta
- Bean Processing: Natural Process, Honey Process, and Full Wash Process
- Peeler: Wet and Dry Hulling

The combination of an optimal coffee-growing environment and coffee processing generates a unique taste. Therefore, we highly recommend for you to try our products.



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## The Activity of Rempek Coffee Process



“Harvesting the cherries”

“Fermentation, washing, and drying process”



“Loading and storing process of the green beans”

“Roasting the dried coffee beans using a modern roasting machine”







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## Pricing

Description	Quantity	Price	Total
Green Beans	1 KG	USD3.71	USD3.71
Coffee Powder	100 Gr	USD1.71	USD1.71

## Products



**Rempek Coffee  
(Powder) 100  
Gram (USD 1.71)**

**Robusta Green  
Beans 1 Kg  
(USD 3.71)**





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## Term and Conditions

- Prices can change from time to time according to market prices.
- This amount is the price at the exporter's location or warehouse.

## Conclusion

We believe in our products serving healthy and tasty chips from the best quality ingredients for our customers. We hope you are interested in our offer. If further explanation is needed, please contact us.

### **I Gusti Ketut Satria Bunaga**

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