# **ex**ofres

# A Responsible Coconut-Derived Product Supplier

It is all about customer satisfaction, sustainability, & technology.



# Why exofres?

We are currently producing good quality coconut oil with local farmers. We try to create a social impact with various programs and zero-waste practices. The zero-waste practices make us able to produce other Coconut-Derived Products such as coconut fibers, coconut-based food preservatives, and charcoals.

We started our business in 2019, our entire team is young people who always want to learn. Therefore we will always listen to our customers' voices to be a better supplier.

#### **Company vision**

To be a leading coconut-derived product supplier by ensuring customer satisfaction.

#### **Company values**

It is all about customer satisfaction, sustainability, & technology.

# **Business Process**

We partner with farmers in Banyuasin, South Sumatra. Our production houses situated in Palembang and Banyuasin City.

Our products have received distribution permits from the Health Office and passed the lab tests of the Industrial Research and Standardization Center for the Industry Service (Balai Riset dan Standardisasi Industri Dinas Perindustrian). We are currently applying for Halal certification dan BPOM, and an examination is currently underway at the IPB lab.

If there is a need for certain standards and specifications we are eager to communicate and work on that.





#### **PRODUCT**



No. PIRT 2051671013198-23

# **Virgin Coconut Oil**

Virgin Coconut Oil from fresh coconut cold-pressed (expelled without roasting).

No added perfumes, preservatives, anti-oxidants, anti-foaming agents, other edible oils, argemone oil, mineral oils etc.

### **Specification:**

Raw Material: Fresh Coconut

Colour: Transparent Light Clear to Yellowish Clear

Smell: The Smell of Fresh Coconut Process: Cold Press, Unrefined

MOQ: 50 L

**Production Capacity: 2000 L/month** 



# **Virgin Coconut Oil**

### Price List\*

Quantity	Price
50 liter	Rp 45.000
250 liter	Rp 42.000
500 liter	Rp 40.000

\*Negotiable

## **TEST REPORT**



#### BADAN PENELITIAN DAN PENGEMBANGAN INDUSTRI BALAI RISET DAN STANDARDISASI INDUSTRI PALEMBANG

Baristand Industry Palembang Laboratory

JL PERINDUSTRIAN II NO 12 KM 9 SUKARAMI PALEMBANG 30152 Telp (0711) 412482 - 8510484 Fax (0711) 412482 Email beristandpalembang@kemenperin.go.id. baristandpalembang.kemenperin@grasil.com Web baristandpalembang kemenperin go id

Sdr. Reza Fahlevi Dsn II Komp. TL Duku. RTRW, 004/002, Kel. Teluk Kijing III Kec. Lais

#### LAPORAN HASIL UJI TEST REPORT

Nomor / Number : 423/BPPI/Baristand-Palembang/MS.6/UAK-0185/IX/2020

Nomor Tanda Terima Contoh : 96/BIPA/UAK-0185/7/2020 Received Order Number

Nomor Seri I Serial Number

Halaman / Page(s)

Tanggal Penerbitan / Date of issued : 1 September 2020

Dikemas dalam plastik

Yang bertanda tangan di bawah ini menerangkan, bahwa hasil pengujian dari : The undersigned here by states that the testing of:

Contoh /Sample (s)

RED VCO LIK INDONESIA Kode / Code UAK-0185

Status Penerimaan Contoh Diantar Pemilik Contoh Sample Status Admission

Keterangan Contoh Description of Sample

Tanggal diterima 28 Juli 2020

Date of Received Tanggal pengujian : 30 Juli 2020 Date of testing

adalah sebagai berikut The result to as follows

#### HASIL TEST RESULT

Nomor Seri Serial Number : 423

Nomor / Number

: 423/BPPI/Baristand-Palembang/MS.6/UAK-0185/IX/2020

Nomor Tanda Terima Contoh : 96/BIPA/UAK-0185/7/2020 Received Order Number

Halaman / Page (s)

: 2 dari 3

No.	Parameter Uji	Satuan	Hasil Uji	Metode Uji
			U <sub>AK</sub> -0185	
1.	Asam lemak bebas (dihitung sebagai asam palmitat)	%	0,10	SNI 7381:2008
2.	Bilangan Peroksida	mek O <sub>2</sub> /kg	0,08	SNI 7381:2008
3.	Timbal (Pb)	mg/Kg	<0,01	SNI 7381:2008
4.	Tembaga (Cu)	mg/Kg	0,10	SNI 7381:2008
5.	Kadmium (Cd)	mg/Kg	<0,02	SNI 7381:2008
6.	ALT	Koloni/mL	<1x10 <sup>1</sup>	SNI 7381:2008

Keterangan: UAK-0185 : VCO



Original

Kepala Seksi Standardisasi dan Sertifikasi



 Kepala Seksi Pengembangan Jasa Teknik 2. Pertinggal

#### **PRODUCT**



## Coco fiber

Coconut fiber is mainly used to replace foam materials in beds, chair cushions, coir mattresses, coir mats, geo textiles, plant boxes, soil erosion prevention, mattresses, car seats & sofas. Coconut coir fiber has many advantages in these applications. It is processed from raw coconut husk.

**Production Capacity: 5 tons / month** 

Price: 15.000 / kg

**MOQ: 100kg** 

### **Product Specifications:**

- Golden Chocolate / Light Brown
- Impurity < 7%
- Packed in bales @ 100-120 KG / bal
- Dimensions per bal 70cmX70cmX80cm

#### PRODUCT



### **CHARCOAL**

COCONUT CHARCOAL / CHARCOAL is coconut shell which is burned with certain terms and conditions.

### **Production Capacity: 20 tons / month**

We are partnering with a briquette factory in West Java, currently charcoal is not available because it is under contract.

### Specification:

Moisture Content: 12%

Ash content: 3%

FC:> 70% VM: <15%



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For us, customer satisfaction is the prime key to success. Apart from customer satisfaction, we also want to build social sustainability and relationships with our farmers with these 2 programs:

# Creative class for coconut farmer children

We have created a creativity class for our partner farmer children to hone their creativity and open their horizons to the outside world.



# Enable farmers to sell processed coconut

We try to encourage farmers not to just sell their coconuts, but also to start managing the coconuts to generate added value. This is what makes farmers feel helped by partnering with exofres.





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