

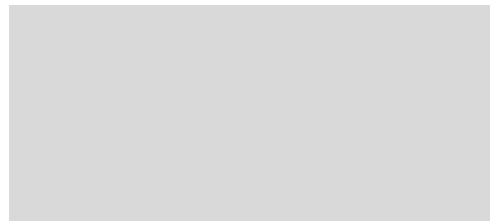
**Borneo  
Berkah  
Persada**  
Commodities Exporting Company

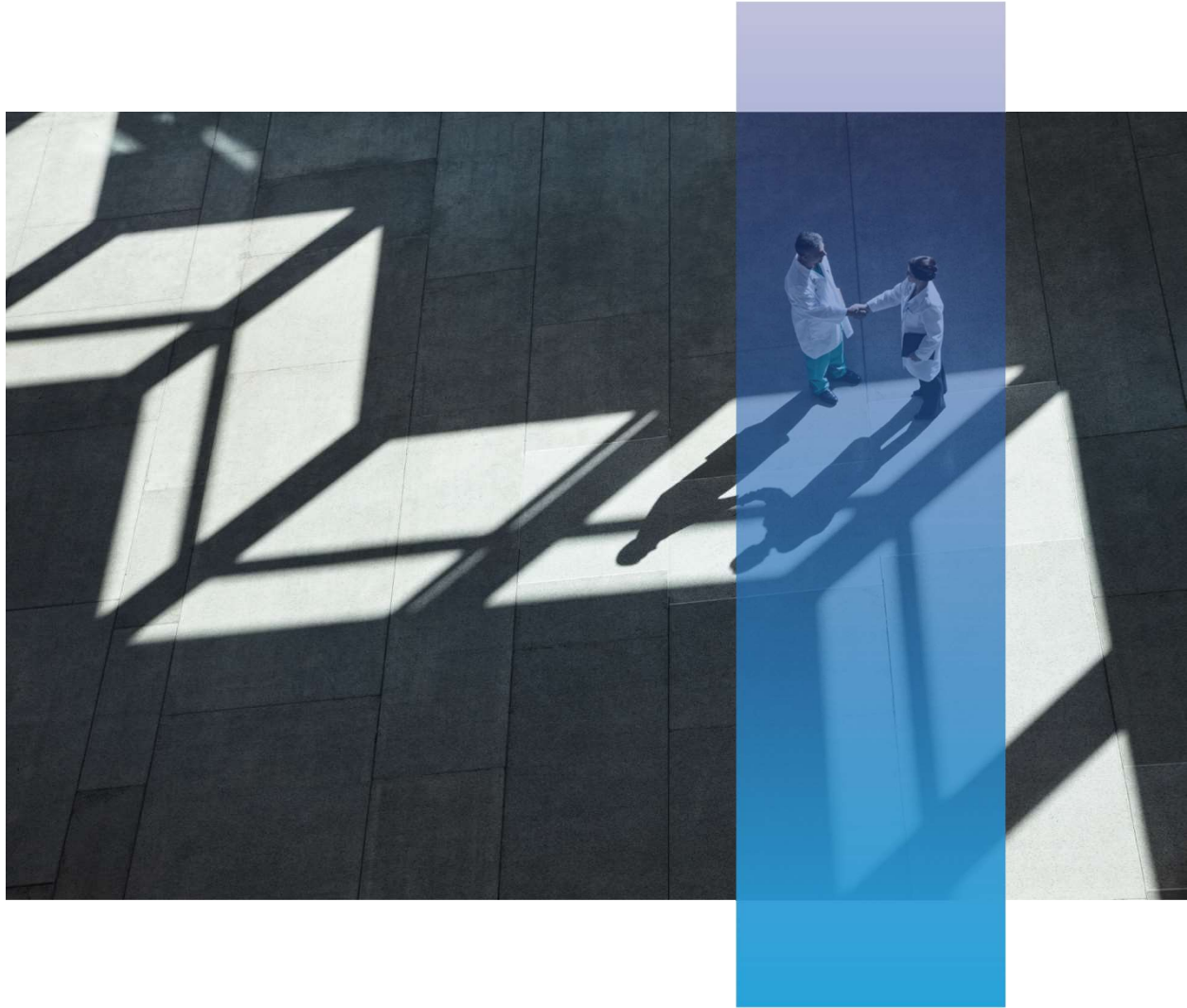


# **PRODUCT CATALOG**

**Rev : 1**

**PT. BORNEO BERKAH PERSADA 2020**

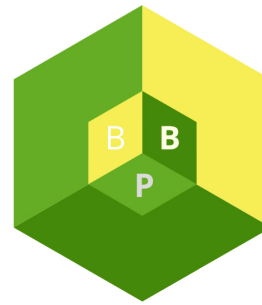




## INTRODUCTION

Over time and era, the world of commerce has always undergone developments and changes, but has never experienced a downturn or been replaced by new methods. This is in line with the increasing openness of information, infrastructure and innovation so that it always generates new ideas and opportunities in addition to the increasing demand for existing potential products.

We try to come up with the potential of agricultural products from East Kalimantan and the surrounding areas that have the potential for the national and world markets, by paying attention to aspects of quality and excellent service, because for us "**Your Satisfaction is our Pride**".



**Borneo  
Berkah  
Persada**  
Commodities Exporting Company

The products we present are in collaboration with producers both micro, small and medium enterprises in East Kalimantan as part of empowering local potential, we work with local suppliers while providing education and ensuring the quality of the products produced in order to meet expectations and satisfaction customers for long-term cooperation going forward.

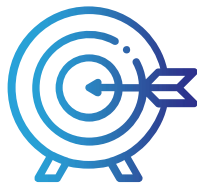


# **EAST KALIMATAN ORIGIN AGRICULTURAL PRODUCTS.**

# FROZEN BLACK TIGER SHRIMP



Mainstay seafood products of East Kalimantan province, cultivated with an organic system and are native species of the Mahakam river delta region, products that have been recognized in the international market, are ready to supply your HORECA (Hotel - Restaurant - Catering) market network needs.



## Price List

**Price by Inquiry** | available size and type are HLS0, HOSO : 4/6, 6/8, 8/12, 13/15, 16/20, 21/25



## Quantity and Terms

MOQ : 1 Containers of 20 feet, if order with buyers packing design then minimum order are 5 containers with first delivery preparation +/- 3 months | Payment terms 70-30 Cash/TT



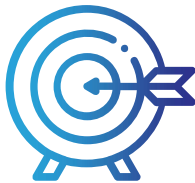
## Others

HACCP, BRC Certificate

# COCOA BEANS



East Kalimantan began to develop cocoa plants since 2011, although the yield is still relatively small compared to several other provinces in Indonesia, the quality produced is quite good and is often exported using a "joint cargo" system by other province similar product. This products have the great potential to be cooperated in the future and are in line with the increasing growth of chocolate-based retail businesses.



## Price List

USD 2.44 / Kg (Sept 2020) – Ex works Samarinda | Non specs grade



## Quantity and Terms

8 tons per month | Dirt : 3% (Max), fungus 4% (Max), MC 7.5% (Max) | 120 beans / 100 grams | MOQ : 100 Kg.



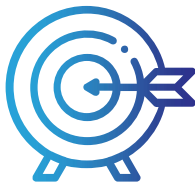
## Others

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# CANDLENUT



The product is currently being promoted by the government through the local trade and agriculture services. Products that have the potential to be processed into oil and useful for health, such as relieving asthma, digestive problems and even hair growth. Besides that, it is also useful as a cooking spice that has the property of strengthening the body's immune system.



## Price List

USD 3.14 / Kg (Sept 2020) – Ex Works Samarinda



## Quantity and Terms

7 Tons / Month | the product is perfectly round, not broken, not moldy and not musty |  
MOQ : 100 Kg



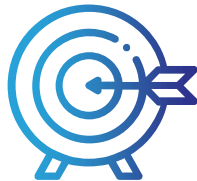
## Others

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# SHRIMP PASTE



Derivative products from the abundance of shrimp commodity in the East Kalimantan region which are useful for body health and enrich the taste of food.



## Price List

USD 1.74 / Pax (Sept 2020) – Ex works Samarinda



## Quantity and Terms

10 tons per month



## Others

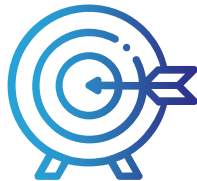
Local food and drug control center certificate



# RED GINGER



This plant, which is known for its herbal efficacy, is widely used in food mixes and as a body-warming drink that can be mixed with coffee and tea.



## Price List

USD 3.35 / Kg (Sept 2020) – Ex works Samarinda



## Quantity and Terms

18 tons per month | not wrinkled and not sprouting, max 5% dirt | MOQ : 100 Kg



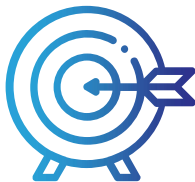
## Others

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# SWIFT'S NEST



Products that are very well known for their efficacy, have been developed for a long time in the East Kalimantan region, previously this commodity was obtained from caves in the forest, due to climate compatibility currently the development of swallow nest cultivation are being as top product result in the East Kalimantan region, the products result are high quality and have been exported to foreign countries.



**Price List**  
**Price by Inquiry**



**Quantity and Terms**  
**1.5 tons per month**

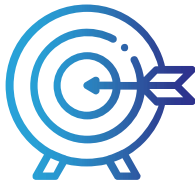


**Others**  
**High Quality product**

# WHITE PEPPERS



White pepper from East Kalimantan region has long been known because of its piperine content of 3.82 percent which exceeds the standard, making this product of prime quality for export and national markets.



## Price List

USD 4.19 / Kg (Sept 2020) – Ex works Samarinda



## Quantity and Terms

40 tons per month | Packing 25-50 Kg sack | Color: yellowish white | Blackberries : 4% | MC : 15% (Max) | Impurity : 0.2% (Max) | Density : 620 – 630 Gram | MOQ : 100 Kg



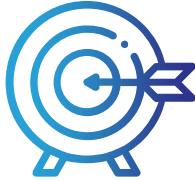
## Others

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# NYPA BROOM STICK



High Quality Nypa Broom stick.



## Price List

USD 0.59 / Kg (Sept 2020) – Ex works  
Samarinda



## Quantity and Terms

25 tons per month



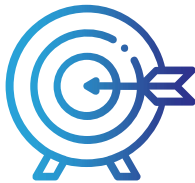
## Others

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# PINEAPPLE



Fresh fruit products that have many benefits and potential derivative products.



## Price List

USD 0.55 / Pcs (Sept 2020) – Ex works Samarinda



## Quantity and Terms

300 tons per month | Queen type product |  
MOQ : equivalent to 100 Kg (1 – 1.5 Kg / Pcs)



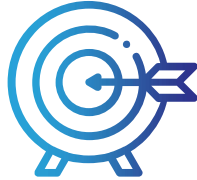
## Others

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# GINGER



One type of spice that is very well known since the colonial era of Indonesia, and is known for its worldwide quality.



## Price List

USD 2.09 / Kg (Sept 2020) – Ex works Samarinda



## Quantity and Terms

50 tons per month | fresh rhizome, not sprouting, minimal dirt and insect free | MOQ : 100 Kg



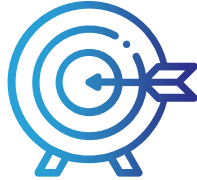
## Others

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# KRATOM POWDER



Kratom grows naturally and fast (fast growing) on critical land, especially river banks and tidal marshes. Kratom is believed to help reduce pain, relax, prevent fatigue.



**Price List**  
**Price by Inquiry**



**Quantity and Terms**  
500 tons per month | MC : 0-1%, Dirt content : 4% (Max)



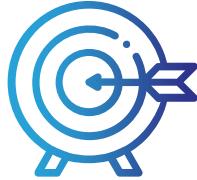
**Others**

-

# DRIED SALTED FISH



A product that has been famous since ancient times, and continues to be developed and maintained until now because it is practical and delicious to eat and serve with various other types of food.



**Price List**  
**Price by Inquiry**



**Quantity and Terms**  
**11 tons per month | MC : 10-15%, FROM FRESH FISH, PRODUCE WITH YODIUM SALT, GOOD PACK, SUPER QUALITY, NOT MUSTY, NOT MOLDY**



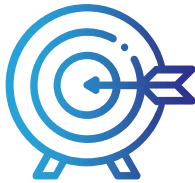
**Others**  
-



# ULAP DOYO WEAVING



Ulap Doyo Weaving is the art of weaving cloth from the Dayak Benuaq tribe in Tanjung Isuy, East Kalimantan. It is called Doyo because the main ingredient is Doyo leaf fiber. Ulap Doyo weaving has been famous since the days of the Kutai Kingdom before the 17th century. Weaving is made in the form of clothes, bags, shirts, pants, wallets, and etc.



**Price List**  
**Price by Inquiry**



**Quantity and Terms**  
**Per Inquiry**

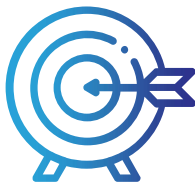


**Others**  
Using natural dyes

# NYPA PALM LEAVES



Nipah leaf products that can be used for buildings with natural concepts such as on the roof and also for the potential for other handicraft products.



## Price List

USD 0.34 / Kg (Sept 2020) – Ex works Samarinda



## Quantity and Terms

80 tons per month | length 120 - 180 cm



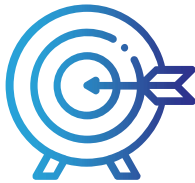
## Others

Packed with a special process so that it is strong and durable for the purposes of the shipping and storage process

## COCONUT AND THEIR DERIVATIVE PRODUCT



Typical products of tropical countries that have high fiber content and had a rich in benefits.



**Price List**  
**Per Inquiry**



**Quantity and Terms**  
+/- 30 tons per month for each derivative type  
| High Quality



### **Others**

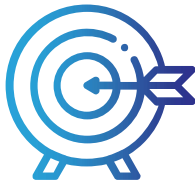
**Derivative products potential :**

- Peeled Coconut
- Frozen coconut milk
- Charcoal
- Charcoal briquettes
- Coconut water pudding
- Copra

# BANANA LEAVES



Since ancient times, coconut leaves have been widely used as a wrapper for processed food because they are able to make the product unique, and are also in line with the organic concept.



**Price List**  
**Per Inquiry**



**Quantity and Terms**  
30 tons per month | Width 30 cm, length 120-180 cm

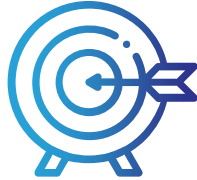


**Others**  
Products are specially packaged to withstand long distance shipping and shipped in containers for frozen products

# BANANA AND ITS DERIVATIVE



A very popular fruit product for various food preparations.



**Price List**  
**Per Inquiry**



**Quantity and Terms**  
50 tons per month



**Others**  
From Ambon banana and Saba Banana types, product derivatives are also available in the form of banana chips of various flavors in packaging.

FOR INQUIRY AND DETAILS, PLEASE  
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THANK YOU